



Third Annual Upper Midwest Devon Cattle Sale
In association with Red Devon USA

Sale Date: Saturday, September 10, 2016	Sale Consultant: Jeremy Engh	540-718-1139
Sale Location: Dubuque County Fairgrounds 4569 Old Highway Road Dubuque, IA 52002	Auctioneer: Brian Curless -	217-242-1665
	Sale Committee	
	Fernando Mendez, Chair	786-210-6544
	Jamie Hostetler	815-718-1100
	Sheldon Headings	815-499-1332
	Daniel Marquardt	608-588-5367

This agreement between Red Devon USA (Agent) and _____ (Consignor) is related to the above referenced RDUSA 2016 Show and Sale of Red Devon Cattle.

Attached Exhibits. The Consignor has read, understands, and agrees to comply with the Sale Terms and Conditions (Exhibit A), the Owner Affidavit (Exhibit B), and the Devon Breed Standards (Exhibit C) and further attests that all information provided on the nominating form and other documents is true and correct to the best of his knowledge.

Housing of cattle. The Agent is responsible for providing water (excluding the tubs), pens and fresh bedding, from the time the cattle arrive at the livestock facility until they are loaded for departure.

Feeding of cattle. Consignors are responsible for providing water tubs and hay as well as the labor required to feed and water their cattle for the duration of their time in the barn. As an optional service to the consignor, the Agent will provide small square bales of a grass and legume hay (weighing approximately 50 lbs. each) for purchase for \$7/bale.

Reserves on cattle. Consignors of Percentage Devon and commercial cattle agree to sell their cattle for the hammer price. Consignors of purebred Devon wishing to place a reserve on their cattle are responsible for communicating the reserve price to the auctioneer prior to the sale.

Transfer of ownership. Consignors of purebred Devon agree to provide an original certificate of registration prior to the sale and to endorse the back side to facilitate ownership transfer prior to receiving payment for their cattle.

Sale Commission and show fees. All purebred Devon cattle entered into the sale will automatically be entered into the show without additional cost to the consignor. The Consignor will pay the Agent a commission or fee based on the following schedule:

Class	Amount of commission / fee	When paid
All Cattle sold in ring	8% of sale price	Deducted from sale price before payment to Consignor
Show cattle sold within 60 days of show and sale	4% of sale price	Consignor agrees to send check to RDUSA upon sale
Show cattle	\$75 for first animal \$50 for animals 2 – 5 \$25 for animals 6 and above	Upon arrival at livestock facility

Schedule. The parties commit to the following schedule:

Schedule	
RDUSA to post all show and sale documents	No later than April 15, 2016
Open nomination period	April 15 – June 30, 2016
Final show and sale determination made by committees	July 1, 2016
Final submittal deadline for show and sale catalog material	July 11, 2016
Catalog goes to printer	July 25, 2016
Catalog mailed to members	August 1, 2016
Cattle to arrive at show and sale site	September 7, 2016 - Noon to 5 PM or September 8, 2016 - 8 AM – 5 PM

 Consignor signature Date

 Agent signature Date

 Consignor name

 Agent name

 Farm Name

Phone #



EXHIBIT A SALE TERMS AND CONDITIONS

- **Sale catalog.** An official sale catalog will be posted at the Red Devon USA Website (www.reddevonusa.com) in a format conducive for downloading and printing.
- **Lot numbers and hip tags.** Each animal consigned to the sale will be assigned a lot number which will be posted in the official sale catalog and at the time of sale the animal will bear a hip tag corresponding to the lot number shown in the sale catalog.
- **Order of Sale.** The order in which cattle are sold will be at the discretion of the Auctioneer and Sale Manager and will not have any necessary relationship to the lot number.
- **Announcements.** Announcements made sale day will take precedence over all information provided in the sale catalog, on the Internet, or in any printed material.
- **Viewing of cattle.** Potential bidders are invited to view cattle consigned to the sale beginning on Thursday morning, September 8 and between scheduled conference events leading up to the sale on Saturday, September 10. Special arrangements to view cattle prior to these hours must be made directly with the consignors.
- **Telephone bids.** Off-site buyers may join a conference call and bid live on cattle in the ring by dialing 218-895-7249 and entering a log-in number 12345. The call will be hosted by a moderator who will keep participants informed of activities in the ring and the current bids.
- **Pre-registration to bid.** Participants in the conference call must pre-register by calling the Sale Manager or the Auctioneer in advance of the sale. (See information above).
- **Settlement of disputes.** Cattle will sell to the highest bidder with all disputes being settled by the auctioneer.
- **Risk of Loss.** The risk of loss or injury to the cattle remains with the consignor until the moment of sale, at which time the risk is transferred to the buyer.
- **Transfer of ownership.** The official transfer of ownership of cattle registered with Red Devon USA from the consignor to the buyer is the responsibility of the consignor.

- **On-site payment for cattle.** Buyers attending the sale are responsible for making full payment for cattle at the conclusion of the sale and before leaving the sale site using one of the following options:
 - **Cash.** Cash payments are acceptable provided they are made directly to the official Sale Clerk designated by the auctioneer who will then issue a written receipt to the purchaser.
 - **Credit Card.** Credit cards will be accepted; however, buyers will be charged a 5% service charge to cover transaction fees.
 - **Letter of Credit.** Personal and business checks made payable to Red Devon USA will be accepted provided 1) the check is accompanied by an official Letter of Credit from the buyer's bank referencing the Red Devon USA Sale and stating the credit limit; and 2) the check amount does not exceed the limit shown on the bank letter of credit.
 - **Unsecured personal check.** Personal and business checks made payable to Red Devon USA will be accepted with the understanding that, unless the consignor agrees otherwise in writing, the cattle will be held until the check has cleared the bank.
 - **Credit.** No credit will be extended at the time of sale unless 1) the consignor agrees in writing to personally extend such credit to the buyer and; 2) the consignor provides a check payable to Red Devon USA to cover all consignment fees.

- **Conference call purchases.** Buyers who purchase cattle over the telephone must provide full payment by wire transfer or a cashier's check payable to Red Devon USA within 10 days of the sale.

- **Transport of cattle.** No cattle will leave the sale site until full payment has been received under one of the above described purchase options. Transportation options will be available going most directions after the sale.

- **Health certificate.** Consignors will provide a Certificate of Veterinary Inspection (CVI) documenting the official animal ID and all required tests and certifications for cattle entering the State of Iowa. The Agent will provide a veterinarian on-site at the conclusion of the sale to re-assign those documents as appropriate. Buyers are responsible for any additional or special testing that might be required to move cattle from Iowa to the buyer's home state.

- **Holding of cattle.** The Upper Midwest Devon breeders will transport cattle to local farms and hold until the buyer arranges further transportation. Buyers will be charged a flat fee of \$100 (one hundred dollars) plus \$5.00 per day per head for animals held beyond 72 hours.

- **Insurance.** All cattle not claimed within 24 hours after the sale will be required to be insured by the buyer. Insurance rates for 15 days are \$2.50/hundred dollars of value and for 30 days \$3.50/per hundred dollars of value. There is a minimum insurance charge of \$100 for all cattle not claimed within 24 hours.

- **Indemnification.** Seller and buyer acknowledge that RDUSA is acting as an agent of the seller in any sale transaction and they each agree to indemnify and hold harmless RDUSA, its owners, volunteers, and employees in all matters arising from or related to the sale of any animal.



EXHIBIT B

2016 National Show & Sale

Consignor Affidavit

I have been invited, and I have agreed, to consign one or more head of Devon cattle to the select breeder Show and Sale referenced above, scheduled for September 8– 10, 2016. I understand that the objective of the show and sale is to present to the public an opportunity to observe and potentially purchase high quality, Grass-raised Devon and Devon crossbred cattle that are fertile and in good health and, to that end, I specifically acknowledge and agree to comply with the following sale standards.:

- All consigned cattle have been fed in compliance with the following definition of a grass fed ruminant:

Grass and forage shall be the feed source consumed for the lifetime of the ruminant animal, with the exception of milk consumed prior to weaning. The diet shall be derived solely from forage consisting of grass (annual and perennial), forbs (e.g., legumes, Brassica), browse, or cereal grain crops in the vegetative (pre-grain) state.
- All Show and Sale cattle have never been administered a growth hormone or sub-therapeutic antibiotic
- All cattle imported to the State of Iowa for consignment to the sale meet all of Iowa's normal requirements for import and will be accompanied by a Certificate of Veterinary Inspection (CVI) documenting official animal ID and all required tests and certifications
- All cattle have received IBR, BVD, PI3, BRSV virus vaccines
- All cattle consigned as purebred Devon must be registered with Red Devon USA breeder association at the time of consignment and the records must be publically accessible through the website maintained by the Canadian Livestock Records Corporation (CLRC)
- All cattle consigned as purebred Devon must have a DNA profile on record with CLRC no later than July 1, 2016

- Upon arrival at the site all cattle will be visually inspected by the Sale Committee and may be disqualified from the sale if, in its sole discretion, the animal is not in compliance with sale and/or Devon breed standards . Animals exhibiting any signs of illness or injury will be pulled from the show and sale.
- All sale animals must provide a production record. No animals will be accepted that have missed a breeding season since their first breeding as a heifer unless flushed, in which case, a flush record must be provided
- It is the consignor's responsibility to transfer ownership of all animals at the conclusion of the sale.
- Classes shall be determined by the sale committee based on entries. Animals will be grouped with others most similar in type and kind.
- If inadequate numbers of animals are consigned to warrant any aspect of the show and sale, the sale committee may, at its' discretion, cancel any portion of the event.
- The Judge shall determine the winners in whatever manner he sees fit. The Judge's decisions are final.
- Any disputes will be settled by the sale committee whose decisions shall be final.

Exhibit C – Part A



2 yr. old Devon Bull



5 yr. old Devon Bull



14 yr. old Devon Bull

RED DEVON USA - BREED STANDARDS DEVON BULL

*** Any animal not meeting the Breed standards is ineligible for registration into the RDUSA herd book. If there is any question in your mind please send photographs to the RDUSA registration and DNA committee.**

1. **HEAD** masculine, forehead broad, wide from eye to nostril, strong at bridge of nose, nostrils high and open, muzzle broad and clean, flesh-colored, free from blue or black; eyes full and placid; ears medium size and thickness fringed with hair; if horned then matching, placed at right angles from the head and curving downward, waxy at the base, tipped with a darker shade but not black; cheek full and broad at the root of the tongue.
2. **NECK** of a medium length and muscular, with a good crest, throat clean.
3. **SHOULDERS** broad and flat on top and well-covered, not prominent at the points.
4. **BODY.** The **CHEST** should be broad and deep with well sprung ribs. When viewed from the side, the animal should have a forequarter free from heavy brisket, a smooth shoulder and a muscular hindquarter. When viewed from the front and behind, he should have a wide carcass, without roughness in the shoulder and show a strong back carrying through from a well developed crest to a lengthy and well finished tailhead. The **HINDQUARTER** should be muscular and wide, with the pin bones set wide apart, and carrying well down to the hock with a point through the stifle as the widest point.
5. **BACK** straight, long and level; loin broad and full, hips of medium width, not prominent and well-covered with flesh and on a level with the back.
6. **RUMP** long and full.
7. **TAIL** neatly set, thick at the root, reaching to the hocks, with a thick brush of hair, and hanging at right angles with the back. The tail must have a white switch at a year of age.
8. **ROUNDS** and **THIGHS** deep, broad and full, extending well down to the hocks.
9. **THE UNDER LINE** parallel with the top.
10. **FORE LEGS** straight and muscular, arms full, legs straight and set well apart, good bone. **FEET** not overgrown and meeting the ground squarely.
11. **HIND LEGS** and **HOCKS.** Legs straight and squarely placed when viewed from behind, not to cross or sweep when walking, good bone; hocks to be well let down. **FEET** not overgrown and meeting the ground squarely.
12. **SKIN** moderately thick and pliable, covered with an abundant coat of mossy hair of a rich red color; a little white in front of the purse is admissible, but not on any other part of the limbs or body and clearly behind the naval.
13. **TESTICLES** should be firm and even, with well-defined epididymis's and should hang freely from the body. A twisted or tied scrotum is unacceptable.
15. **GENERAL APPEARANCE.** Showing typical Devon character, good growth, deep, long and well-balanced, even-fleshed, masculine and smart on parade.

Exhibit C – Part B



2yr. old Devon heifer



6 yr. old Devon cow



14 yr. old Devon cow

RED DEVON USA - BREED STANDARDS DEVON COW

***Any animal not meeting the Breed standards is ineligible for registration into the RDUSA herd book. If there is any question in your mind please send photographs to the RDUSA registration and DNA committee.**

1. **HEAD** feminine and moderately long, with broad indented forehead; the nose of flesh color, clean and free from blue or black, the nostrils high and open, the jaws clean, the eyes bright, lively and prominent; ears thin and fringed with hair, if horned then matching, spread and gracefully turned, of a waxy color, tipped with a slightly darker shade, but not black.
2. **NECK** of a medium length; throat clean.
3. **SHOULDERS** moderately broad and flat on top and well-covered, not prominent at the points.
4. **BODY.** The **CHEST** should be broad and deep with well sprung ribs. When viewed from the side, the animal should have a forequarter free from heavy brisket, a smooth shoulder and a muscular hindquarter. When viewed from the front, she should have a wide carcass, without roughness in the shoulder and show a strong back carrying through to a lengthy and well finished tailhead. The **HINDQUARTER** should be muscular and wide, carrying well down to the hock with a point through the stifle as the widest point. The pin bones should be set well apart and the pelvic inlet and outlet should be large.
5. **RIBS** well sprung, nicely arched and flesh firm to the touch.
6. **BACK** straight, long and level; loin broad and full, hips of medium width and on a level with the back.
7. **RUMPS** long, moderately full and level.
8. **TAIL** neatly set, thick at the root, reaching to the hocks, with a thick brush of hair, and hanging at right angles with the back. The tail must have a white switch at a year of age.
9. **ROUNDS** and **THIGHS** deep, broad and full, extending well down to the hocks.
10. THE **UNDER LINE** parallel with the top.
11. **FORE LEGS** straight and muscular, arms full, legs straight and set well apart, medium bone. **FEET** not overgrown and meeting the ground squarely.
12. **HIND LEGS** and **HOCKS.** Legs straight and squarely placed when viewed from behind, not to cross or sweep when walking, medium bone; hocks to be well let down. **FEET** not overgrown and meeting the ground squarely.
13. **UDDER** fleshy, coming well forward in line with the belly, and well-up behind; teats not too large, and square placed.
14. **SKIN** moderately thick and pliable, covered with an abundant coat of mossy hair of a rich red color; white about the udder is admissible, but not on any other part of the limbs or body.
15. **GENERAL APPEARANCE.** Showing typical Devon character, good growth, deep, well balanced, even-fleshed, feminine, and smart on parade.